



### Press Release

## **Beechfield Healthcare Secures HSE Contract with its Full Range of Specialist Pressure Area Care Mattresses**

**DUBLIN, IRELAND – 23 June 2025** – Beechfield Healthcare has been awarded a major tender by the Health Service Executive (HSE) for the supply of pressure relieving mattresses to Community Healthcare Organisation Area 8 (CHO8), scoring the highest for technical merit and value for money against stringent assessment criteria.

The award is a landmark achievement as it represents the first time the Health Service Executive (HSE) has ever awarded a formal tender for pressure care mattresses in the community. As part of this historic award, three of Beechfield Healthcare's leading solutions are now available on the contract: the AUTO/ONE Dynamic Mattress Replacement System, the Hybrid Power Mattress, and the Simple Plus Bariatric System, all manufactured by renowned international pressure area care specialist, Drive DeVilbiss Healthcare.

The tender process evaluated suppliers on quality, technical merit, aesthetics, functional characteristics, environmental standards, and after-sales support. Beechfield Healthcare's submission was judged to have demonstrated a highly innovative approach that exceeds the minimum requirements of the tender specifications, a key factor in its top score for technical merit.

This success across three major categories:-Dynamic Alternating Therapy, Hybrid, and Bariatric systems, cements Beechfield Healthcare's position as a market leader with deep expertise and knowledge in specialist pressure area care.

A critical part of a patient's successful rehabilitation after a hospital stay is the quality of care they receive while convalescing at home or in the community. By providing tailored and optimal pressure relief, this mattress range plays a crucial role in preventing the development of debilitating pressure sores. This focus on preventative care is essential for achieving positive patient outcomes and supporting community-based health services.

James Gargan, Commercial Director at Beechfield Healthcare, celebrated the win, stating, "We are thrilled to be the winners of the first-ever HSE tender for pressure care mattresses, particularly as our submission scored highest on technical merit. This is a powerful validation of our team's commitment to innovation and quality, and it reflects the strength of our long-term partnership in pressure area care with Drive DeVilbiss Healthcare. For us, the most important outcome is that our full range of specialist mattresses can now be more easily accessed by all CHO areas and other public bodies. We are proud to support the HSE in delivering the highest standard of care to patients across the country."

### **Landmark Agreement Opens Supply to Entire Public Sector**

While this tender was awarded for use within CHO8, a key benefit is that the successful outcome can now be utilised by all other Community Healthcare Organisations (CHOs) to procure these pressure care mattresses to meet their own requirements. The award also facilitates procurement for a comprehensive list of public bodies across Ireland.

Under the terms of the award, the following entities may also purchase these essential healthcare products:



- Ministers of the Government of Ireland, Central Government Departments, and non-commercial Agencies
- Contracting authorities in the Irish health sector, including the HSE and all HSE-funded Agencies
- Third-Level Educational Institutions (including universities and institutes of technology)
- Education and Training Boards (ETBs) and schools
- An Garda Síochána
- The Irish Prison Service
- The Defence Forces

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**Notes to editors:**

*About Beechfield Healthcare*

Beechfield Healthcare Ltd is an Irish healthcare provider that provide quality healthcare products that patients recommend to their family and friends, therapists prescribe for their patients, the HSE select for their clients and employees are proud of. Its goal is to provide healthcare equipment to people in Ireland that improves the quality of their lives. We strive to offer superior quality products that fully meet and surpass the requirements and expectations of our customers.

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- Visit [www.beechfieldhealthcare.ie](http://www.beechfieldhealthcare.ie) to see the company's product range or for informative healthcare advice